# **First Touch Presents**

# **DEVELOPING YOUR PERSONAL EFFECTIVENESS**

# Essential time management skills to enhance your workplace performance

# Is it right for you?

In the pressurised environment of the modern workplace personal effectiveness is essential for success. The key is to take command of your own behaviours, emotions and working practices to ensure you use the right skills when needed most. If you feel you have not reached your full potential, are not achieving as much as you could or are simply interested in continuing your personal development then this workshop is for you. In a structured way we help you step back and plan a future which is as effective as it is realistic. Suitable for a wide range of roles including service, manufacturing, finance, purchasing, administration and sales

### What will you learn?

You will gain real understanding of the importance in providing clarity of roles and responsibilities, plus how you can set and achieve realistic goals. You will learn techniques to better manage your time, stay in control and deal with stress. We will help you develop your self-confidence and show you how to improve your productivity. We work with you to develop positive communication styles, become more assertive and achieve more

# **Time Management**

Our time culture Defining types of time – business v busyness The Pareto principle

# **Using Time Effectively**

Big Rocks The Covey model Prioritisation matrix – measuring effort versus impact

# **Goals and Objectives**

Really effective personal planning Supporting team and organisational objectives Using technology to best effect – planning productivity

# **Clarity Matters**

The RACI approach RACI charting Breakdowns of activity and task

### **Briefings and De-Briefings**

Time saving techniques for meetings and briefings Structured de-briefing to improve performance and innovation

# Saying no - Developing Assertiveness

Defining and understanding assertive behaviour and its value Saying no confidently without guilt Effective communications Managing upwards

### **Managing Stress**

Recognising the signs of stress Utilising the team to best effect Becoming specialist The moon or the ocean

### **Exercises and Case Studies**

My own personal action plan Role models and mentors